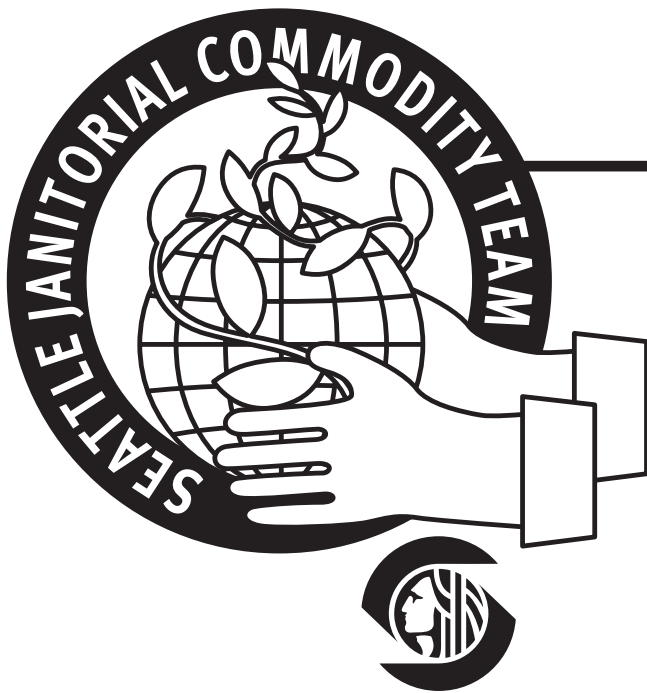


Janitorial Commodity Team Makes A Clean Sweep



Buying cleaning products is more than a matter of "cheapest price" for City of Seattle staff. Thanks to the work of the Janitorial Commodity Team and custodians from Parks, Fleets & Facilities, City Light and the Libraries, the City has six new contracts for over 30 environmentally-friendly cleaning products.

In addition to their "green" benefits, the products improve health and safety in our buildings, are cost-effective, and they work! All of the products were tested for performance by City custodians.

"There's no need to sacrifice effectiveness in cleaning or pay higher prices to get safer and less-toxic products," said

Walter Heyman, Team Lead and Fleets&Facilities Janitorial Supervisor. "We can use products we like, they get the job done, we reduce the chances for injuries, and we expect to save money."

"The vendors have changed the way they make cleaners, moving away from some of the common hazards for janitors," said Shirli Axelrod, environmental specialist. "Over the past two years, we've seen many more choices, and staff can stop buying products that can't live up to our safety and health standards."

The commodity team and regional environmental analysts developed extensive safety and environmental criteria to clean out cancer-causing chemicals, remove corrosives that can burn skin and eyes, and give the mop to products linked to other pollution or health hazards.

"At first, some people said no products would meet our requirements for safety and health," said Buyer Sara Schutt. "But ten companies sent responses, and we now have choices for each cleaning job we listed."

The Janitorial Commodity Team is one of eighteen Copernicus Teams that bring together employees from across City departments to identify and implement procurement strategies and process efficiencies unique to that particular type of good or service. Commodity Teams also provide a resource of citywide experts to resolve issues within a particular commodity area.

Copernicus is the City's ongoing project to re-engineer contracting – how we buy and pay for goods and services. Now in full implementation, it is reaping significant benefits for the City. The cornerstone of the approach is the use of Commodity Teams.



Vendor

	Vendor					
Cleaning Job (and Number of Products)	Naturally Yours	Clean Environment	Walter E. Nelson/ Rochester Midland	Coastwide	Bay City	R & D Supply/ Envirox
Toilet Bowl (4)	NY7 Clinging Toilet Bowl Cleaner	--	--	Sustainable Earth Toilet and Urinal Cleaner	Enviro Solutions ES55 Bowl and Urinal Cleaner	H2Orange 2
Glass (5)	NY6 Glass Cleaner	N 13 Non-amoniated Glass Cleaner	EnviroCare Glass	Sustainable Earth Glass and Surface Cleaner	--	H2Orange 2
General Purpose (7)	NY 2 General Purpose Cleaner	N 46 Super Orange Cleaner	EnviroCare Low Foam All Purpose <i>and</i> EnviroCare Tough Job	Sustainable Earth General Purpose	Enviro Solutions ES77 General Purpose Cleaner	H2Orange 2
Basin, Tub & Tile (5)	--	N 7 Basin-Tub-Tile Cleaner	EnviroCare Washroom Fixture Cleaner	Sustainable Earth Washroom Tub &Tile	Enviro Solutions ES53 Cream Cleanser	H2Orange 2
Deodorizer (5)	--	C 14 Cycle Fresh Deodorizer	EnviroCare Air Freshener Deodorizer <i>and</i> EnviroCare Liqui-Bac Deodorizer	Sustainable Earth Odor Eliminator	--	H2Orange 2
Combined Cleaner-Disinfectant (5)	--	C 128 Cycle (Combined Cleaner-) Disinfectant	EnviroCare Neutral Disinfectant	Virustat DC	Enviro Solutions ES64 Neutral Disinfectant	H2Orange 2
Straight Disinfectant (3)	--	C 18 Cycle Sanitizer	--	Saniquat 512	--	H2Orange 2